HealthWare Systems Announces New Multi-Year Agreement with MEDLAB

New Orleans, LA, May 3, 2012—**HealthWare Systems**, a leading provider of innovative software solutions to improve workflow processes within the revenue cycle, announced today that it has entered into a long term, multi-year agreement with **MEDLAB**, the largest clinical laboratory provider in the long term care market, providing laboratory and information services to skilled nursing facilities across the nation.

Clinical laboratories and healthcare providers are struggling to improve operations and their bottom line. With declining patient volumes and reimbursement along with a renewed emphasis on quality outcomes, patient, staff, and physician satisfaction are more important than ever. Given the tight economic conditions, efficiency, throughput and laboratory costs per patient are being scrutinized. It is these economic imperatives that brought HealthWare Systems and MEDLAB together.

HealthWare Systems offers a unique suite of products under its **ActiveWARE Revenue Cycle platform** to help clinical laboratories, hospitals and health systems ensure that each and every patient encounter is financially and clinically cleared prior to the procedure/service being billed. The ActiveWARE product suite offers product solutions to address the many business and operational challenges in healthcare, by proactively managing, retaining and accessing patient information, from orders to billing to collection. In addition to securely capturing accurate information, ActiveWARE maximizes revenue integrity through improved data and documentation integrity resulting in reduced denials, underpayments and outstanding days in A/R.

About HealthWare Systems
Founded in 1998, HealthWare Systems creates, develops and integrates innovative software solutions to improve workflow processes within the revenue cycle. By significantly reducing rework, our front-end focused systems make it possible for healthcare providers to concentrate on quality of patient interaction and improve a patient's personal experience. Designed to prevent denials and underpayments by "getting it right the first time," our solutions eliminate the bottlenecks and inefficiencies that result in waste, poor cash flow and reduced margins. Our ActiveWARE platform provides support for document management, electronic forms, process improvement through workflow automation, and archive storage to help healthcare providers perform at their highest level, resulting in a positive return on investment in the shortest possible amount of time. HealthWare Systems is headquartered in Chicago, Illinois.

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